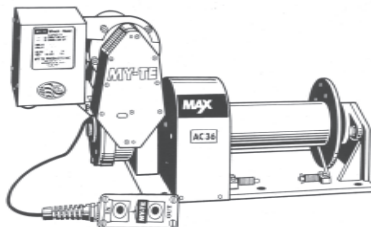




WINCH-HOIST

DISTRIBUTOR PRICE SCHEDULE

Effective Date: July 1, 2017



MY-TE PRODUCTS INC.

9880 East 30th Street

Indianapolis, IN 46229

317-897-9880

800-840-9880

317-897-9811 fax

www.myte.com

E-Mail: sales@myte.com



Distributor Terms of Sale

Credit Terms: 1% 10 Days, Net 30 Days from invoice date. These terms are extended to open account customers with approved credit and a record of prompt payment. All unpaid account balances over 60 days are subject to a finance charge of 1 1/2% per month or 18% per year. Past due invoices paid by credit card may be subject to a processing charge equal to 04% of the past due balance. All terms are subject to acceptance of Credit Department. Terms of payment shall be authorized by this department. Minimum Order: \$20.00

Prices: All listed prices are subject to change without notice. All prices are in US\$, F.O.B. Factory - Indianapolis, IN

Delivery: Delivery will be arranged at time of order and is approximate. Deliveries quoted represent an estimate of the time expected to elapse between order date and ship date. Time in transit must be added to the quoted delivery. My-te Products, Inc. will not be responsible for delays as a result of strikes, fire, riot, war or other causes beyond our control. Acceptance of material from carrier constitutes a waiver of claims for damages.

Freight: Material shipped by motor carrier will be shipped best way freight prepaid unless prior arrangements have been made. Material shipped by parcel services will also be sent freight prepaid, unless prior arrangements are made. Prepaid shipping charges will then be added to the invoice. **Freight Allowance:** Shipments of 8 or more powered units are freight allowed when the following conditions are met:

- It must be a single shipment by ground service, to a single destination within the continental U.S.
- Shipments outside the continental U.S. are freight allowed to the U.S. border.
- The freight allowance will not be honored unless the invoice is paid within terms.
- To receive the freight allowance, deduct the freight charges from the invoice payment.
- For freight allowance of freight collect shipments, please include a copy of freight bill with the invoice payment.
- Charges beyond normal carrier rates are not eligible for freight allowance.

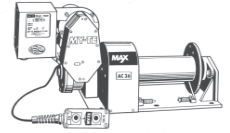
Warranty: All My-te winch-hoists are designed for material handling use only. My-te Products, Inc. warrants each My-te winch-hoist to be free of defects in material and workmanship for a period of one year. This warranty does not cover abuse, neglect or use above or beyond rated capacity and duty cycle. Warranty coverage includes shipping charges, one-way, by standard ground service. Warranty does not cover cost of installation or removal of winch-hoist from service or loss due to downtime or time out of service. All claims for reimbursement of labor charges for work performed by distributor's personnel, or by personnel contracted by distributor, *must be approved by My-te prior to commencement of service or repair.* My-te will not reimburse unauthorized warranty charges. The final responsibility for fit of winch-hoist with application rests with end user. The warranty is void if the winch-hoist is altered or parts substituted. This warranty is limited to repair or replacement at manufacturer's factory or a point designated by the manufacturer. Inspection by the manufacturer will determine manufacturer's liability.

Matl. Return: Material may be returned only after authorization from My-te Products, Inc. Material returned is subject to manufacturer's inspection. Complete standard units are subject to a 10% of net value restocking charge. Double-drum and other special units are not returnable. Incomplete units (units with missing or altered parts) are subject to a 20% net value restocking charge. Additional charges may be assessed for damaged service parts.



Winch-Hoist Distributor Price Schedule

Effective Date: July 1, 2017



Part #	Model #	User Price	Distributor Cost/Unit: Order Quantity =		
			1-2 Units	3-7 Units	8 Units +
<u>Standard Series</u>					
742011	100AB	2160.00	1620.00	1512.00	1404.00
742021	150AB	2160.00	1620.00	1512.00	1404.00
741010	10-12/No Clutch	2050.00	1537.50	1435.00	1332.50
741020	10-12	2390.00	1792.50	1673.00	1553.50
741030	20-12	2390.00	1792.50	1673.00	1553.50
746010	AIR1000	3310.00	2482.50	2317.00	2151.50
744011	HY1D	1560.00	1170.00	1092.00	1014.00
745030	LD100AB	3195.00	2396.25	2236.50	2076.75
<u>Max Series</u>					
742113	AC36B	2795.00	2096.25	1956.50	1816.75
741130	DC-48*	3050.00	2287.50	2287.50	2287.50
<u>Capstan Series</u>					
741040	30-12	1950.00	1462.50	1365.00	1267.50
741041	30-12/Foot Switch	1950.00	1462.50	1365.00	1267.50
741050	35-12	2075.00	1556.25	1452.50	1348.75
742035	300AB	2135.00	1601.25	1494.50	1387.75
742036	300AB/Foot Switch	2135.00	1601.25	1494.50	1387.75
742221	402AB	2650.00	1987.50	1855.00	1722.50
744050	HY3D	1640.00	1230.00	1148.00	1066.00
744060	HY3D/Reverse Mount	1640.00	1230.00	1148.00	1066.00
<u>I-Beam Series*</u>					
742081	800AB/No Limit Switch	2675.00	2006.25	2006.25	2006.25
742132	800AB	2950.00	2212.50	2212.50	2212.50
741080	80-12	2650.00	1987.50	1987.50	1987.50
742121	HAC36B	3790.00	2842.50	2842.50	2842.50
741140	HDC-48	3710.00	2782.50	2782.50	2782.50
<u>Versatile Series*</u>					
742180	510	3450.00	2587.50	2587.50	2587.50
742170	520	4190.00	3142.50	3142.50	3142.50

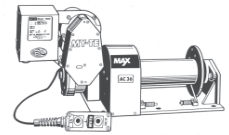
*These models have a maximum 25% discount.

My-te Winch-Hoists are not designed for lifting or moving personnel or objects over personnel.



Winch-Hoist Distributor Price Schedule

Effective Date: July 1, 2017



F A C T O R Y I N S T A L L E D O P T I O N S	Part #	Model #	User Price	Distributor Cost/Unit: Order Quantity =		
				1-2 Units	3-7 Units	8 Units +
	771010	Freewheeling Clutch	340.00	255.00	238.00	221.00
	771020	Hand Crank	236.00	177.00	165.20	153.40
	771022	Hand Crank - 12V Models	145.00	108.75	101.50	94.25
	771050	High Cable Capacity Drum - Std. Series	195.00	146.25	136.50	126.75
	771060	Divided Drum - Std. Series	265.00	198.75	185.50	172.25
	771070	Expanded Drum 4" Barrel - Std. Series	305.00	228.75	213.50	198.25
	771072	12" Long Drum - Std. Series	410.00	307.50	287.00	266.50
	771073	12" Long Expanded - Std. Series	535.00	401.25	374.50	347.75
	771075	14" Long Drum - Max Series	305.00	228.75	213.50	198.25
	771080	Limit Switches - Std. Series	395.00	296.25	276.50	256.75
	771090	Limit Switch Controls Only	75.00	56.25	52.50	48.75
	771091	Limit Switches Max Series	465.00	348.75	325.50	302.25
	771110	Upside Down Mount - Std. Series	165.00	123.75	115.50	107.25
	771113	Upside Down Mount - Max Series	335.00	251.25	234.50	217.75
	771111	Shackle Frame - Std. Series	70.00	52.50	49.00	45.50
	771112	Shackle Frame - Max Series	105.00	78.75	73.50	68.25
	771130	208 Volt AC Single Phase	145.00	108.75	101.50	94.25
	771140	Factory Opt - High Speed Gearing - 12 V	240.00	180.00	168.00	156.00
	771141	High Speed Gearing - 115/208 VAC	95.00	71.25	66.50	61.75
	771150	Divided Drum - Max Series	95.00	71.25	66.50	61.75
	771190	Factory Opt - Twist Lok Conn - 4Wire Instal	160.00	120.00	112.00	104.00
	771250	Pin/Sleeve Connector-Box Mount	118.00	88.50	82.60	76.70
	771260	Pin/Sleeve Connector-Switch Cord	135.00	101.25	94.50	87.75
	771280	NEMA IV Control Enclosure	785.00	588.75	549.50	510.25
	771291	Upper Limit Switch Only - Single Line	335.00	251.25	234.50	217.75
	771292	Upper Limit Switch Only - Double Line	355.00	266.25	248.50	230.75
	771320	Variable Speed - AC Models W/Pendant	1535.00	1151.25	1074.50	997.75
	771340	Radio Control - AC Models	999.00	749.25	699.30	649.35
	771350	24V DC Motor/Control	825.00	618.75	577.50	536.25
	771510	Dual Pendant Control - 115/208V Models	335.00	251.25	234.50	217.75
	771520	Multi-winch Control	830.00	622.50	581.00	539.50
	771550	Arc Suppression/E-stop Control	750.00	562.50	525.00	487.50

*These options have a maximum 25% discount.

A C C E S S O R I E S & C A B L E	Part #	Description	User		Part #	Description	User	
			Price	Cost Ea.			Price	Cost Ea.
	148310	Cable Guide Assy, Max Series	375.00	281.25	821010	Wire Rope, 1/8 Dia. (Per Foot)	0.55	0.41
	148320	Cable Guide Assy, Std. Series	380.00	285.00	821020	Wire Rope, 3/16 Dia. (Per Foot)	0.68	0.51
	148331	Swivel Base Assy, Capstan Series	285.00	213.75	821030	Wire Rope, 1/4 Dia. (Per Foot)	0.76	0.57
	148353	Pole Mount Adp Assy, Capstan Series	590.00	442.50	828010	Hook Assy 1 Ton - Loose	39.00	29.25
	148452	Receiver Hitch Mount, Capstan Series	90.00	67.50	828020	Hook Assy 1 Ton - Installed	65.00	48.75
	468070	Hydraulic Control Valve Installed	475.00	356.25	828050	Swivel Hook Assy 1 Ton - Loose	54.00	40.50
	541010	Switch Cord - 18/3 SVO (Per Foot)	1.10	0.83	828110	Eye Installed-No Hook 1/8" - 1/4" Cable	26.00	19.50
	541020	Switch Cord - 18/4 SJO (Per Foot)	1.15	0.86	828210	Cable Assy, 1/4" x 50' W/1 Ton Hook	99.00	74.25
	541030	Power Cord - 14/3 SJO (Per Foot)	1.50	1.13	828220	Cable Assy, 1/4" x 125' W/1 Ton Hook	151.00	113.25
	811010	Sheave, 4"	46.00	34.50	828230	Cable Assy, 1/4" x 250' W/1 Ton Hook	240.00	180.00
	811020	Sheave, 6"	198.00	148.50	828280	Cable Assy, 5/16" x 50' Cable W/1 Ton Hook	108.00	81.00
	818010	Medium Duty Sheave Block-3000 Lb.	198.00	148.50	828240	Hook Cable Assy, 5/16" x 160' Cable W/1	187.00	140.25
	818020	Cap. Heavy Duty Sheave Block-6000 Lb.	510.00	382.50	828250	Ton Hook Cable Assy, 3/8" x 50' Cable	216.00	162.00
	818040	Cap. Sheave, 4" w/Mounting Bracket	148.00	111.00	828260	W/1.5 Ton Hook Cable Assy, 3/8" x 110'	156.00	117.00
	818050	Sheave, 6" w/Mounting Bracket	345.00	258.75	828270	Cable W/1.5 Ton Hook	215.00	161.25